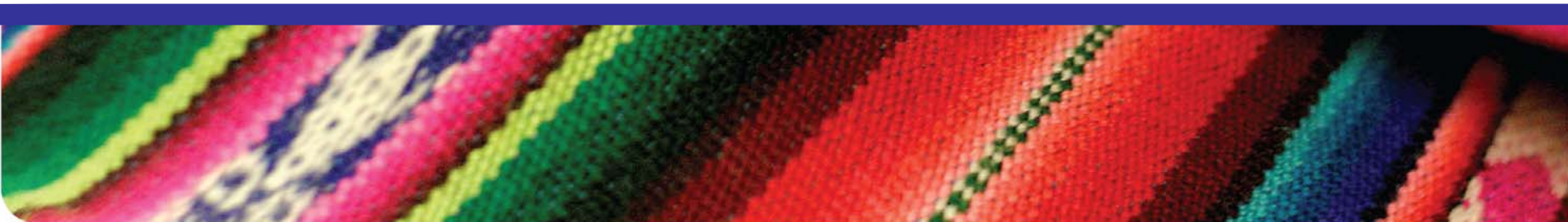




pro mujer



Jov**ENES**
em**PRENDEDORES**



Who are we serving?

- Young people ages 14-23
- Operate or desire to operate a business
- Studying in high school or college
- Live in the poorest sections of El Alto, Bolivia, <\$2/day
- Live with their parents

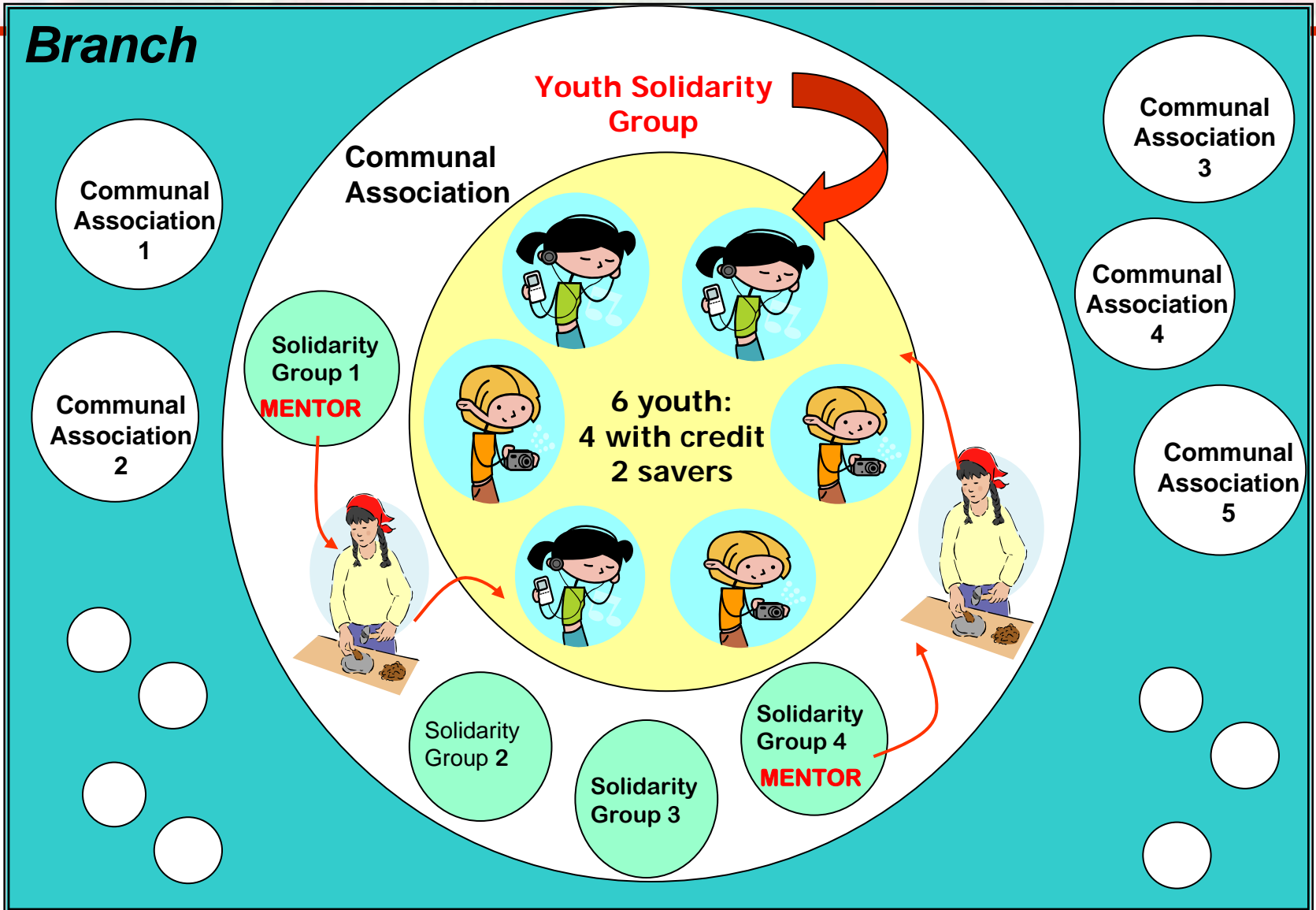
Youth Solidarity Groups - Bolivia

- Loans
- Savings
- Insurance
- Training
- Mentoring
- Health



Model

Branch



Requirements

- Pre Credit Training
 - Business plan
 - Practicum
 - Pro Mujer
- Parental Approval or Cosigner
- Solidarity Guarantee



Quotes from parents

“My daughter doesn’t spend all day watching soap operas anymore, she’s now preoccupied with working on her business and her studies.”

“My son organizes his money: he separates out the loan payment and what he will reinvest in his business and expenses.”

Quotes from parents continued



“My son has learned how difficult it is to earn a living”

“My daughter no longer asks me for bus fare, she has her own money and she helps her brother with some of his expenses.”

Results

Results to date	July
# of Youth Solidarity Groups Formed	115
# Total number of youth clients	507
% Female clients	54%
% Male Clients	46%
Total portfolio in US\$	\$63,933
Portfolio at Risk	1,82%
Average loan size	\$149